

June 24, 2009



**CITY COUNCIL
COUNCIL REPORT**

TO: OPERATIONS COMMITTEE & MEMBERS OF COUNCIL

FR: RICHARD PERCHUK, MANAGER OF OPERATIONS

RE: SCREENED WINTER SAND TENDER 2009

BACKGROUND:

The City of Kenora tenders annually for the supply, delivery and stockpiling of M.T.O. screened winter sand. Individual tenders for sand and salt closed on June 18, 2009. The salt is delivered to the contractor for mixing at a ratio of 1 part salt to 25 parts sand prior to being delivered to the Operations Centre yard at Fourteenth Street North.

Treated Winter Sand – 11,000 tonnes

The tender for 11,000 tonnes of treated material for the 2009/ 2010 winter season received the following two quotes (tax included):

Hugh Munro Construction	\$20.99 per tonne
Joe Neniska & Sons Ltd.	\$15.80 per tonne

Prior to award of contract, the proposed material will be subjected to a sieve analysis testing.

Salt – 500 tonnes

Tendering for the supply of 500 tonnes of salt was by invitation and received the following two quotes (tax extra):

Sifto Canada Corp.	\$114.93 per tonne
NSC Minerals	\$109.34 per tonne

Comparison: 2008 tender prices:

Sand	7,500 tonnes	Joe Neniska & Sons	\$15.80 per tonne (tax included)
Salt	500 tonnes	Sifto Canada	\$108.02 per tonne (tax extra)

Winter sand is charged out under an Inventory account number on a per tonne basis as it is being used during winter operations. Also, similar to previous years, winter road salt will continue to be supplied, on a pay per use basis, from the MTO Highway 17A Kenora Bypass patrol yard.

BUDGET:

Operating Budget 2009/2010

COMMUNICATION PLAN/Notice By-law Requirements:

Resolution

Distribution: R. Perchuk, M. Van Breda

RECOMMENDATION:

THAT the following quotations for the supply and delivery of 11,000 tonnes of treated winter sand (tax included), be received;

Hugh Munro Construction	\$20.99 per tonne
Joe Neniska & Sons Ltd.	\$15.80 per tonne

THAT the quotation for the supply and delivery of 11,000 tonnes of treated winter sand from Joe Neniska and Sons Ltd., pending material successfully passing sieve analysis testing, be hereby accepted, and;

THAT the following quotations for the supply of 500 tonnes of bulk de-icing salt, (tax extra) be received; and further;

Sifto Canada Corp.	\$114.93 per tonne
NSC Minerals	\$109.34 per tonne

THAT the quotation for the supply of 500 tonnes of bulk de-icing salt from, NSC Minerals, in the amount of \$109.34 per tonne, be hereby accepted.